

Terms, Vocabulary and Lexicon commonly used by Successful People

1. **Persistence:** The ability to continue pursuing goals and objectives despite challenges, setbacks, or obstacles.
2. **Resilience:** The capacity to bounce back from adversity, adapt to change and maintain a positive mindset in the face of challenges.
3. **Growth mindset:** A belief that one's abilities and intelligence can be developed through dedication, effort and learning. It fosters resilience and a willingness to embrace challenges.
4. **Vision:** A clear and inspiring mental image of the future, encompassing goals, aspirations and desired outcomes.
5. **Discipline:** The practice of self-control, commitment and consistency in pursuing goals and maintaining productive habits.
6. **Time management:** The skill of effectively organizing and prioritizing tasks, projects and commitments to maximize productivity and make the most of available time.
7. **Proactivity:** Taking initiative, being proactive and anticipating opportunities or challenges rather than simply reacting to them.
8. **Strategic thinking:** The ability to think ahead, analyze situations and make informed decisions based on long-term goals and objectives.
9. **Networking:** Building and maintaining relationships with colleagues, professionals and influential individuals to gain opportunities, support and knowledge.
10. **Continuous learning:** The commitment to ongoing education, skill development and staying up-to-date with industry trends to remain competitive and adaptable.
11. **Delegation:** Entrusting tasks and responsibilities to others who are better suited or capable, allowing for focus on higher-level priorities and leveraging strengths.
12. **Empowerment:** Encouraging and enabling individuals to take ownership, make decisions and have a sense of autonomy and accountability.
13. **Intuition:** Trusting one's gut feelings, instincts and inner guidance to make informed decisions and judgments.
14. **Innovation:** The introduction of new ideas, methods, products, or processes that result in significant improvements or advantages.
15. **Authenticity:** Being true to oneself, embracing one's uniqueness and expressing one's genuine thoughts, feelings and values in personal and professional interactions.
16. **Gratitude:** A practice of acknowledging and appreciating the positive aspects of life, fostering a sense of thankfulness and contentment.
17. **Leadership:** The ability to inspire, guide and influence others towards achieving shared goals and objectives, fostering teamwork and success.
18. **Adaptability:** The ability to adjust and thrive in changing circumstances, embracing new opportunities, challenges and roles.

- 19. Risk-taking:** Willingness to step outside of one's comfort zone, take calculated risks and embrace uncertainty in pursuit of growth and success.
- 20. Work-life balance:** Striving for harmony between professional responsibilities and personal well-being, ensuring time and energy are allocated to various aspects of life.

These terms and vocabulary are often associated with the mindset and strategies employed by successful individuals across various fields and can provide insights into their approaches to achieving success.

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